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Arnerich Massena Announces New Leadership in Institutional Services

PORTLAND, Ore., Dec. 7, 2015 —[Arnerich Massena Inc.](#), an independent investment advisory firm specializing in retirement plan consulting services and forward-thinking investment strategies, announces that it has appointed Terri Schwartz as managing director of its Institutional Services group. Previously, Ms. Schwartz served as director of Business Development, and now also assumes leadership for the firm's Institutional Services division.

Ms. Schwartz will be responsible for the strategic development of Arnerich Massena's institutional and retirement plan services team, providing oversight of the firm's services to corporate and non-profit clients. She will continue to oversee the firm's business development team.

Ms. Schwartz has more than 30 years of industry experience in financial and investment consulting, client relations, and executive business planning. She previously served as director of Consultant Relations for Cutwater Asset Management, a BNY Mellon company, and as a financial consultant/principal and director of client relations for another consulting firm. She has also held various sales and marketing roles at Arnerich Massena & Associates, Inc., the Investment Consulting Group of Dain Bosworth, and Salomon Smith Barney.

"We have a great institutional services team, and Terri's depth of experience and knowledge of the investment consulting industry will be invaluable in guiding its growth and services," said Tony Arnerich, CEO. "She will deliver the expertise and energy to continue to grow our institutional practice as a leading provider of consulting services."

As a core focus of Arnerich Massena, the firm is dedicated to continued investment in a robust Institutional Services division focused on meeting the needs of professional corporations, healthcare institutions, and foundations and endowments. This new leadership reflects Arnerich Massena's ongoing commitment to deliver world-class advice and exceptional service to its clients.

About Arnerich Massena

Founded in 1991, Arnerich Massena is a Portland-based independent investment advisory firm servicing corporations, institutions, state and local governments, charitable organizations, trusts and estates, corporate pension and profit sharing plans, and private clients. More information is available at www.arnericmassena.com.