

**Contact:**

Jillian Perkins  
Tel. 503.239.0475  
[jperkins@am-a.com](mailto:jperkins@am-a.com)

## **Arnerich Massena Hires New Managing Director of Business Development**

**PORTLAND, Ore.**, July 7, 2015 —Arnerich Massena Inc., an independent investment advisory firm specializing in retirement plan consulting services and forward-thinking investment strategies, announces the hire of Terri Schwartz as managing director of business development. Ms. Schwartz will oversee the firm's business development efforts, developing sales and marketing strategy and implementation, with a focus on the firm's retirement plan services.

Ms. Schwartz has more than 30 years of industry experience in financial and investment consulting, client relations, and executive business planning. Most recently, she served as director of Consultant Relations for Cutwater Asset Management, a BNY Mellon company, and as a financial consultant/principal and director of client relations for another consulting firm. She has also held various sales and marketing roles at Arnerich Massena & Associates, Inc., the Investment Consulting Group of Dain Bosworth, and Salomon Smith Barney.

"We are just thrilled to have Terri back at Arnerich Massena," said Tony Arnerich, CEO. "Her energy and expertise will be a welcome and exciting addition for both the firm and our clients. She has such a deep background and understanding of the industry, her leadership will help cement the firm in our continuing efforts to provide world class investment advice and service to our clients."

Terri is looking forward to her new role: "I'm excited to return and take on new responsibilities and challenges. Arnerich Massena is unique in the industry, with the thought leadership of a large firm but a boutique approach to service."

Ms. Schwartz began her new position at Arnerich Massena on July 1, 2015.

### **About Arnerich Massena**

Founded in 1991, Arnerich Massena is a Portland-based independent investment advisory firm servicing corporations, institutions, state and local governments, charitable organizations, trusts and estates, corporate pension and profit sharing plans, and private clients. More information is available at [www.arnericmassena.com](http://www.arnericmassena.com).